 … on Wednesday, May 6, 2018, **President Mark** opened the meeting at 7:10 a.m. **Garth,** our Family of Rotary Rotarian, led us in the Pledge. **Tom** presented a very meaningful and thankful invocation. **President Mark**, being on top of things, then jumped right in and introduced our very efficient Secretary, **Randy Stutz,** who introduced guest speaker, and other guests.

**President’s Announcements:**

* **Mark** reminded us that the Scramble Golf Tournament is coming soon. Sign up now at <www.westminster710rotary.com>.

**Other Announcements:**

* **Wayne** will hold an FRC meeting right after today’s meeting.
* **Caitlin** reminded us to sign up for the Installation Dinner on June 27th. Please prepay your guest. See Loren to finalize your purchase.
* **Garth** reminded those of us who are interested in C4K that there is a meeting at Chris’ office at 6:00 pm.
* **Brian** asked each of us to consider being a part of the 7:10 Foundation Board. See Brian for details.

**Our program this morning** was a very informative presentation by Steve Merager who gave us some insight about How to Speak the Language of Price and pricing a product. Steve’s PowerPoint deck is posted on our website Log in on the Member page and look for the PowerPoints link to see the intricacies of pricing.

**Doug**, our Sgt. at Arms this week, made some sizable extractions from the few, but very energetic, Rotarians who attended the meeting. Don’t forget, you can makeup missed meetings at any of the Rotary Clubs in our area. Get the app, **Rotary *Club Locator***, for your smart phone. You will find clubs you can attend located all over the world.

**Garth** was extolled by **President-Elect Chris** who thanked him for being an important member of the 7:10 Rotary Club and who has shown us the Service Above Self motto. His prolific profile as the Family of Rotary Rotarian can be found on the front page of the Bemis award winning, Frameable, Ineluctable, ***EarlyWord*** newsletter which was profusely available on all of the tables in its elegant 11x17" format. It can also be found on the 7:10 web site at: [www.westminster710rotary.org/newsletter.cfm](http://www.westminster710rotary.org/newsletter.cfm).

**President Mark** presented **Rick** who gave us a short Rotary Moment. He talked about where our Rotary dues go.

**Joe T.** had a Thought for the Day.

We closed the meeting right on time with a rousing rending of The Four Way Test.

 Yours in Rotary Service, Loren